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**PRESIDENCY  
UNIVERSITY  
BENGALURU**

**School of Management**

**Mid - Term Examinations – November 2024**

**Semester:** I

**Date:** 4-11-2024

**Course Code:** MBA1022

**Time:** 09:30am – 11:00am

**Course Name:** Economics for Managers

**Max Marks:** 50

**Program:** MBA

**Weightage:** 25%

**Instructions:**

*(i) Read all questions carefully and answer accordingly.*

*(ii) Do not write anything on the question paper other than roll number.*

**Part A**

**Answer ALL the Questions. Each question carries 3 marks.**

**3Mx5Q=15M**

- |   |         |           |     |
|---|---------|-----------|-----|
| 1. Draw and describe the shape of the demand curve for perfectly inelastic demand.  | 3 Marks | Knowledge | CO1 |
| 2. Define cross elasticity of demand. Explain its types.  | 3 Marks | Knowledge | CO1 |
| 3. Construct an imaginary individual demand schedule and a market demand schedule and state the relationship between price and quantity demanded. | 3 Marks | Knowledge | CO2 |
| 4. Briefly explain the determinants of supply.  | 3 Marks | Knowledge | CO2 |
| 5. Define Production Possibility Curve.   | 3 Marks | Knowledge | CO1 |

**Part B**

**Answer ALL the Questions. Each question carries 10 marks.**

**10Mx2Q=20M**

- |  |          |             |     |
|--|----------|-------------|-----|
| 6. Describe the income elasticity and its types with neat diagrams and examples. | 10 Marks | Application | CO2 |
|--|----------|-------------|-----|

OR

- |  |          |             |     |
|--|----------|-------------|-----|
| 7. a) Explain the various factors affecting demand for a product.  | 10 Marks | Application | CO3 |
| b) If a consumer increases the consumption of X from 10 kgs to 15 kgs due to decrease in price from Rs. 8 to Rs. 6. How much is the price elasticity of demand. Comment. |          |             |     |

8. Assuming the demand function is  $Q_d=60-P/2$  and supply function is  $Q_s=5+5P$ . Fill in the table and locate equilibrium point with the help of a graph. 10 Marks Application CO2

| PRICE (P) | $Q_d$ | $Q_s$ |
|-----------|-------|-------|
| 0         | 60    | 5     |
| 2         |       |       |
| 4         |       |       |
| 6         |       |       |
| 8         |       |       |
| 10        |       |       |
| 12        |       |       |
| 14        |       |       |
| 16        |       |       |

OR

9. You are provided with the following information: 10 Marks Application CO3

| NAME OF PRODUCT | ORIGINAL PRICE | NEW PRICE | ORIGINAL DEMAND | NEW DEMAND |
|-----------------|----------------|-----------|-----------------|------------|
| A               | 10             | 11        | 50              | 45         |
| B               | 2              | 1.2       | 10              | 18         |
| C               | 90             | 92        | 40              | 35         |
| D               | 5              | 4         | 25              | 30         |

Which product has the greatest elasticity and which is the least? (use ARC method)

### Part C

Answer the Question. Question carries 15 marks.

15Mx1Q=15M

10. Stephen owns a pharmaceutical shop. People generally visited the pharmacy to buy pain relieving tablets. Stephen sells two tablets Ibuprofen and Tylenol alternatively as per the demand. The following table shows the price and quantity demanded for the two products in 3 months. 15 Marks Analysis CO4

| Month | Price of Ibuprofen | Price of Tylenol | Quantity demanded for Ibuprofen | Quantity demanded for Tylenol | Income |
|-------|--------------------|------------------|---------------------------------|-------------------------------|--------|
| April | 10                 | 4                | 10                              | 5                             | 60     |
| May   | 8                  | 6                | 16                              | 8                             | 80     |
| June  | 4                  | 8                | 20                              | 10                            | 100    |

Use the table above to answer the following questions.

- What is the income elasticity of demand for Ibuprofen when the income of consumers increases from 60 to 80? What type of product is ibuprofen?
- What is the cross elasticity of demand for Tylenol when the price of Ibuprofen decreases from Rs.8 to Rs.4? Are the two tablets complements or substitutes?
- What is price elasticity of demand for Tylenol if the price increases from Rs.4 to Rs.6? State whether the demand is elastic or inelastic?