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**PRESIDENCY
UNIVERSITY**

BENGALURU

School of Law

Mid - Term Examinations - November 2024

Semester: 1ST

Date: 06-11-2024

Course Code: BCL1004

Time: 02.00pm to 03.30pm

Course Name: Principles of Management

Max Marks: 50

Program: Law

Weightage: 25%

Instructions:

(i) Read all questions carefully and answer accordingly.

(ii) Do not write anything on the question paper other than roll number.

Part A

Answer ALL the Questions. Each question carries 2marks.

5Qx2M=10M

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|---|---|---------|------------|-----|
| 1 | Define Management | 2 Marks | Remember | CO1 |
| 2 | What are the key functions of management? List them briefly? | 2 Marks | Remember | CO1 |
| 3 | What are the 3 levels of Management. | 2 Marks | Understand | CO1 |
| 4 | Explain why effective management is essential for organizational success. | 2 Marks | Understand | CO2 |
| 5 | How can effective management practices improve decision-making within a team? Provide a specific example? | 2 Marks | Remember | CO2 |

Part B

Answer ALL Questions. Each question carries 10 marks.

4QX10M=40M

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| 6 | List and briefly describe the four primary functions of management. How do they interrelate in practice? | 10 Marks | Apply | CO1 |
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Or

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| 7 | Explain about 14 principles of Henry Fayol of management with your own examples. | 10 Marks | Understand | CO1 |
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| 8 | Critically evaluate the effectiveness of a well-known company's leadership strategies. How do these strategies align with the leading function of management, and what improvements could be made? | 10 Marks | Apply | CO1 |
| Or | | | | |
| 9 | Explain the functions of Management. | 10 Marks | Understand | CO1 |
| 10 | Planning is important to decide in advance what is to be done. Justify your points to mention the importance of Planning in organization. | 10 Marks | Understand | CO2 |
| Or | | | | |
| 11 | Explain the different types of plans used in management and discuss their relevance to organizational success. | 10 Marks | Understand | CO2 |
| 12 | Amitab is the CEO of Glory and co. He wants to set the MBO concept for his new project for one year in which he concentrates on the products developed by having the raw material JUTE. Frame the SMART objectives and steps to be followed for the MBO Process. | 10 Marks | Apply | CO2 |
| Or | | | | |
| 13 | Apply the key differences between management and administration in terms of their functions, scope, and objectives. How do these differences influence decision-making processes within an organization? Provide specific examples to support your analysis.? | 10 Marks | Apply | CO2 |