| | Roll No. | | | | | | | | | | | | |
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_School of Commerce Mid-Term Examinations - Nov 2024

Semester: 1Date: 04-11-2024Course Code: BBA2008Time: 9:30am - 11:30amCourse Name: Management & Behavioral PracticesMax Marks: 50Program: BBA, BBB, BBDWeightage: 25%

Instructions:

(i) Read all questions carefully and answer accordingly.

(ii) Do not write anything on the question paper other than roll number.

Part A

| Answer ALL the Questions. Each question carries 2marks. | | | 5Qx2M=10M | | | |
|---|--|---------|-----------|-----|--|--|
| 1 | Define Management | 2 Marks | Remember | C01 | | |
| 2 | Quote the 5 functions of Management | 2 Marks | Remember | C01 | | |
| 3 | Give the Drawbacks of Classical Approach | 2 Marks | Remember | C01 | | |
| 4 | Define Planning | 2 Marks | Remember | CO2 | | |
| 5 | Illustrate the Steps in Decision Making | 2 Marks | Remember | CO2 | | |

Part B

| Answer | ALL Questions. Each question carries 10 marks. | 4QX10M=40M | | | | |
|--------|--|------------|------------|-----|--|--|
| 6 | Explain the roles of Manager in the organization | 10 Marks | Understand | C01 | | |
| | OR | | | | | |
| 7 | Infer the 3 approaches contributed to classical approach | 10 Marks | Understand | CO1 | | |

| 8 | | Explain Henry Fayol's 14 principles | 10 Marks | Understand | CO1 | | | | |
|------------------|-----|---|----------|------------|-----|--|--|--|--|
| OR | | | | | | | | | |
| 9 | | Elaborate the Nature of Management | 10 Marks | Understand | C01 | | | | |
| 10 | | Explain the process of Planning | 10 Marks | Understand | CO2 | | | | |
| OR | | | | | | | | | |
| 11 | | Discuss in detail about the types of plans. | 10 Marks | Understand | CO2 | | | | |
| 12a 12 12b | 12a | I. Illustrate the point and explain in detail about nature of decision making | 6 Marks | Understand | CO2 | | | | |
| | 12b | II. Explain the types of Decisions | 4 marks | Understand | CO2 | | | | |
| OR | | | | | | | | | |
| 13 | 13a | I. Discuss about MBO | 6 Marks | Understand | CO2 | | | | |
| | 13b | II. Explain the types of Decision-making Models | 4 Marks | Understand | CO2 | | | | |