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**PRESIDENCY
UNIVERSITY**

BENGALURU

School of Law

Mid - Term Examinations - November 2024

Semester: 1

Date: 06-11-2024

Course Code: BBL3001

Time: 2:00pm – 3:30pm

Course Name: Management and Behavioral

Max Marks: 50

Practices

Program: BBL

Weightage: 25%

Instructions:

(i) Read all questions carefully and answer accordingly.

(ii) Do not write anything on the question paper other than roll number.

Part A

Answer ALL the Questions. Each question carries 2marks.

5Qx2M=10M

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|---|---|---------|------------|-----|
| 1 | Define Management | 2 Marks | Remember | C01 |
| 2 | What is the significance of planning in management? | 2 Marks | Understand | C02 |
| 3 | Differentiate between Management by Objective (MBO) and Management by Exception (MBE) | 2 Marks | Remember | C02 |
| 4 | Planning is the foundation of future activities. Agree or disagree? Why? | 2 Marks | Understand | C02 |
| 5 | Management is universal. Imply your points. | 2 Marks | Remember | C01 |

Part B

Answer ALL Questions. Each question carries 10 marks.

4QX10M=40M

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|----|--|----------|------------|-----|
| 6 | Explain the process of management and sketch the flow | 10 Marks | Understand | C01 |
| Or | | | | |
| 7 | Describe the evolution of management thought with a focus on traditional and behavioral approaches | 10 Marks | Apply | C01 |

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|-----------|---|----------|------------|-----|
| 8 | Explain Henry Fayol's 14 principles | 10 Marks | Understand | CO1 |
| Or | | | | |
| 9 | Planning is important to decide in advance what is to be done. Justify your points to mention the importance of planning in organization. | 10 Marks | Understand | CO2 |
| 10 | Akhil wants to decide on certain aspects in the company. What process will he follow in order to take the decision | 10 Marks | Apply | CO2 |
| Or | | | | |
| 11 | Explain about the nature of planning | 10 Marks | Understand | CO2 |
| 12 | Explain the functions of management | 10 Marks | Remember | CO1 |
| Or | | | | |
| 13 | Explain the different types of decisions manager makes | 10 Marks | Apply | CO2 |