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 **PRESIDENCY UNIVERSITY**

  **Bengaluru**

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| **Ph. D Course Work End Term Examinations – JAN-FEB 2025** |
| **Date:** 04 – 02- 2025 **Time:** 09:30 am – 12:30 pm |

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| **School:** SOM | **Program:** Ph. D |
| **Course Code :** MGT837 | **Course Name :** Organizational Behavior |
| **Semester**: | **Max Marks**: 100 | **Weightage**:50%  |

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| **CO - Levels** | **CO1** | **CO2** | **CO3** | **CO4** | **CO5** |
| **Marks** | **40** | **30** | **30** |  |  |

**Instructions:**

1. *Read all questions carefully and answer accordingly.*
2. *Do not write anything on the question paper other than roll number.*

**Part A**

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| **Answer ALL the Questions. Each question carries 10 marks. 6Q x 10M=60Marks** |
| **1** | Define perception and list two factors that influence it with examples. | **10 Marks** | **L** | **CO1** |
| **2** | What is the halo effect in perception, and how does it affect decision-making? | **10 Marks** | **L** | **CO1** |
| **3** | Explain the Big Five Personality Model and its importance in understanding employee behavior in detail. | **10 Marks** | **L** | **CO1** |
| **4** | Define classical conditioning and provide an example of its application in an organizational setting in detail. | **10 Marks** | **L** | **CO1** |
| **5** | What is job rotation, and how does it motivate employees? With suitable examples | **10 Marks** | **L** | **CO1** |
| **6** | Differentiate between transactional and transformational leadership styles in detail. | **10 Marks** | **L** | **CO1** |

**Part B**

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| **Answer the Questions. Each question carries 20 marks 2Q x 20 = 40 Marks** |
| **7.** |  | Compare and contrast different leadership styles (charismatic, transformational, and servant leadership) and their impact on employee motivation and organizational success. Provide examples to support your analysis. | **20 Marks** | **H** | **CO2** |
|  |
| **8.** |  | Evaluate the importance of organizational development and change in today’s dynamic business environment. Propose a step-by-step approach to managing resistance to change effectively. | **20 Marks** | **H** | **CO3** |

**\*\*\*\*\* BEST WISHES \*\*\*\*\***