



# PRESIDENCY UNIVERSITY

BENGALURU

Roll No.														
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## End - Term Examinations – MAY/ JUNE 2025

Date: 03-06-2025

Time: 01:00 pm – 04:00 pm

School: SOL	Program: BA.LLB/B.Com LLB/ BBA LLB	
Course Code: BBA2088	Course Name: Management Behavioral Practices	
Semester: II	Max Marks: 100	Weightage:50%

CO - Levels	C01	C02	C03	C04	C05
Marks	30	30	22	24	-

### Instructions:

- (i) Read all questions carefully and answer accordingly.
- (ii) Do not write anything on the question paper other than roll number.

### Part A

Answer ALL the Questions. Each question carries 2marks.

10Q x 2M=20M

1.	Define management.	2 Marks	L1	C01
2.	List Henry Fayol's Principles of Management.	2 Marks	L1	C02
3.	Recall the definition of managerial skills.	2 Marks	L1	C01
4.	Name two classical management approaches.	2 Marks	L1	C02
5.	Outline the two functions of management.	2 Marks	L1	C01
6.	Identify the nature of management as a profession.	2 Marks	L1	C02
7.	State the meaning of administration.	2 Marks	L1	C02
8.	List out two roles of managers.	2 Marks	L1	C02
9.	Differentiate management as science versus art.	2 Marks	L1	C03
10.	Name any two behavioral management approaches.	2 Marks	L1	C01

## Part B

### Answer the Questions.

**Total Marks 80M**

<b>11.</b>	<b>a.</b>	Explain the process and significance of management.	<b>10 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>Or</b>					
<b>12.</b>	<b>a.</b>	Review the evolution of management thought and its relevance today.	<b>10 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>13.</b>	<b>a.</b>	Summarize Henry Fayol's Principles of Management with examples.	<b>10 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>Or</b>					
<b>14.</b>	<b>a.</b>	Compare behavioral and classical approaches to management.	<b>10 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>15.</b>	<b>a.</b>	Differentiate administration and management with practical examples.	<b>10 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>Or</b>					
<b>16.</b>	<b>a.</b>	Examine the functions of management in achieving organizational goals.	<b>10 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>17.</b>	<b>a.</b>	Determine the managerial skills which are required at different levels of management.	<b>15 Marks</b>	<b>L2</b>	<b>CO3</b>
<b>Or</b>					
<b>18.</b>	<b>a.</b>	Generalize the modern management approaches and their impact on businesses.	<b>15 Marks</b>	<b>L2</b>	<b>CO3</b>
<b>19.</b>	<b>a.</b>	Explain management as a profession and its role in the corporate world.	<b>15 Marks</b>	<b>L2</b>	<b>CO3</b>
<b>Or</b>					
<b>20.</b>	<b>a.</b>	Analyze the quantitative management approach and its practical applications.	<b>15 Marks</b>	<b>L2</b>	<b>CO3</b>
<b>21.</b>	<b>a.</b>	Evaluate the significance of Fayol's principles in contemporary management practices	<b>20 Marks</b>	<b>L3</b>	<b>CO4</b>
<b>Or</b>					
<b>22.</b>	<b>a.</b>	Design a managerial framework incorporating classical and modern approaches for problem-solving.	<b>20 Marks</b>	<b>L3</b>	<b>CO4</b>