Roll No.						



# PRESIDENCY UNIVERSITY

### **BENGALURU**

## **End - Term Examinations - MAY/JUNE 2025**

**Date:** 02-06-2025 **Time:** 01:00 pm – 04:00 pm

School: SOM-UGProgram: BBA (DIGITAL MARKETING)Course Code: BBA3062Course Name: Search Engine OptimizationSemester: IVMax Marks: 100Weightage: 50%

CO - Levels	CO1	CO2	СО3	CO4	CO5
Marks					

#### **Instructions:**

- (i) Read all questions carefully and answer accordingly.
- (ii) Do not write anything on the question paper other than roll number.

# Part A Answer ALL the Questions. Each question carries 2 marks.

 $100 \times 2M = 20M$ 

1.	Define <b>SEO</b> and explain its importance in digital marketing.	2 Marks	L1	CO1
2.	What is a <b>web crawler</b> ? How does it work?	2 Marks	L1	CO1
3.	Differentiate between White Hat SEO and Black Hat SEO.	2 Marks	L1	CO1
4.	What is the purpose of <b>meta description tags</b> in On-Page SEO?	2 Marks	L2	CO2
5.	Explain the significance of <b>heading tags (H1, H2, H3)</b> in content optimization.	2 Marks	L2	CO2
6.	What is <b>PageRank</b> , and how does it influence search rankings?	2 Marks	L3	CO3
7.	Define <b>nofollow links</b> and their impact on SEO.	2 Marks	L3	CO3
8.	What is the role of <b>XML sitemaps</b> in Technical SEO?	2 Marks	L4	CO4
9.	Explain the concept of <b>canonicalization</b> in SEO.	2 Marks	L4	CO4
10.	How does <b>Google Analytics</b> help in SEO reporting?	2 Marks	L5	CO5

Part B

Answei	r ALL 1	the Questions. Each question carries 7 Marks.	Total Marks 35M						
11.	a.	Explain the ranking factors used by search engines	07 Marks	L1	CO 1				
		0r							
12.	a.	Discuss the importance of <b>keyword research</b> in SEO.	07 Marks	L1	CO 1				
13.	a.	How does URL optimization contribute to On-Page SEO?	07 Marks	L2	CO 2				
Or									
14.	a.	Explain the best practices for <b>image optimization</b> in SEO.	07 Marks	L2	CO 2				
15.	a.	What are the different types of backlinks, and how do they impact SEO?	07 Marks	L3	CO 3				
	ı	Or		•	•				
16.	a.	Discuss the role of <b>social media signals</b> in Off-Page SEO.	07 Marks	L3	3 3				
17.	a.	Explain the importance of breadcrumbs in website navigation and SEO.	07 Marks	L4	CO 4				
	•	Or							
18.	a.	What are <b>301 and 302 redirects</b> , and when should they be used?	07 Marks	L4	CO 4				
19.	a.	How can crawl errors affect a website's SEO performance?	07 Marks	L5	CO 5				
		Or		<u> </u>					
20.	a.	Discuss the significance of <b>tracking and reporting</b> in SEO.	07 Marks	L5	CO 5				
<b>-</b>	•	Part C		•	•				
Answei	r any '	Three Questions. Each question carries 15 marks	$3Q \times 15M = 45M$						
21.	a.	Explain the working mechanism of search engines, including crawling, indexing, and ranking.	15 Marks	L4	CO 4				
22.	a.	Discuss the best practices for On-Page SEO, covering title tags, meta descriptions, and internal linking.	15 Marks	L2	CO 2				
23.	a.	Analyze the impact of Off-Page SEO strategies, including link-building techniques and social media optimization.	15 Marks	L3	CO 3				
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24.	a.	Explain the role of Technical SEO in improving website performance, covering XML sitemaps, robots.txt, and error handling.	15 Marks	L5	CO 5				