



PRESIDENCY UNIVERSITY

BENGALURU

Roll No.														
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Mid - Term Examinations – October 2025

Date: 08-10-2025

Time: 11.45am to 01.15pm

School: SOC	Program: BBA	
Course Code: CBS1006	Course Name: ORGANIZATIONAL BEHAVIOUR	
Semester: I	Max Marks:50	Weightage:25%

CO - Levels	C01	C02	C03	C04	C05
Marks	26	24	-	-	-

Instructions:

- (i) Read all questions carefully and answer accordingly.
- (ii) Do not write anything on the question paper other than roll number.

Part A

Answer ALL the Questions. Each question carries 2 marks.

5Q x 2M=10M

1	List any two determinants of personality traits.	2 Marks	L1	C01
2	What are the four characteristics of human behaviour?	2 Marks	L1	C01
3	Recall any two ethical dilemmas commonly faced by modern organizations.	2 Marks	L1	C01
4	Why is diversity of organizations considered both an opportunity and a challenge for OB?	2 Marks	L1	C02
5	How does attitude formation impact employee motivation in the workplace?	2 Marks	L1	C02

Part B

Answer ALL the Questions. Each question carries 10 marks.

4Q x 10M=40M

6.	A company with a flat hierarchy encourages open communication, but when a new competitor enters the market, management tightens control and centralizes decision-making. Contrast the internal and external organizational context in shaping managerial decisions.	10 Marks	L2	C01
Or				

7.	In a start-up, the HR team uses psychological testing for recruitment, sociological insights for group structuring, and political science knowledge to manage conflicts. Illustrate how interdisciplinary influences contribute to solving workplace challenges.	10 Marks	L2	CO1
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8.	A project manager supervising a remote international team struggles with cultural misunderstandings, ethical dilemmas, and employee burnout due to round-the-clock coordination. Summarize the major challenges managers are facing in today's globalized workplace.	10 Marks	L2	CO1
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Or

9.	A retail company facing high employee turnover introduces OB-based initiatives like team-building workshops, wellness programs, and flexible work policies. Explain the opportunities OB provides in improving employee motivation and retention.	10 Marks	L2	CO1
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10.	During an interview, a recruiter notices a candidate's confident handshake and fluent answers, leading to a positive impression, while ignoring weaker technical skills. Outline the stages of perception in this case and discuss how bias may occur.	10 Marks	L2	CO2
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Or

11.	A marketing professional shows high openness (creativity) and extraversion (sociability) but low conscientiousness (poor deadlines). Infer how the Big Five framework explains this employee's strengths and weaknesses.	10 Marks	L2	CO2
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12.	A customer service employee consistently displays patience and friendliness, while an R&D employee demonstrates curiosity and creativity. Interpret how trait theory helps organizations match employees with suitable job roles.	10 Marks	L2	CO2
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Or

13.	A software engineer is highly skilled in coding but struggles with teamwork. Another engineer has strong interpersonal skills but average technical ability. Compare how skills differ from abilities and explain their combined role in workplace performance.	10 Marks	L2	CO2
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