



Roll No.									
----------	--	--	--	--	--	--	--	--	--

# PRESIDENCY UNIVERSITY

## BENGALURU

### Mid - Term Examinations – October 2025

**Date:** 10-10-2025

**Time:** 02.00pm to 03.30pm

<b>School:</b> SOE/SOMS/SOL/SOD	<b>Program:</b> BCA/B.Des/BA LLB/BBA LLB/B.Com LLB	
<b>Course Code:</b> MEC3251	<b>Course Name:</b> Supply Chain Management	
<b>Semester:</b> III/V/VII/IX	<b>Max Marks:</b> 50	<b>Weightage:</b> 25%

<b>CO - Levels</b>	<b>CO1</b>	<b>CO2</b>	<b>CO3</b>	<b>CO4</b>	<b>CO5</b>
<b>Marks</b>	<b>24</b>	<b>14</b>	<b>12</b>		

#### Instructions:

- (i) Read all questions carefully and answer accordingly.
- (ii) Do not write anything on the question paper other than roll number.

#### Part A

**Answer ALL the Questions. Each question carries 2marks.**

**5Q x 2M=10M**

<b>1</b>	Mention the three important flows in a supply chain.	<b>2 Marks</b>	<b>L1</b>	<b>CO1</b>
<b>2</b>	What do you mean by “Efficient Supply Chain”? Give a real-life example for the same.	<b>2 Marks</b>	<b>L2</b>	<b>CO1</b>
<b>3</b>	List any four hard infrastructures.	<b>2 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>4</b>	Distribution network play very important role for the success of business. Give reasons.	<b>2 Marks</b>	<b>L2</b>	<b>CO2</b>
<b>5</b>	Differentiate quantitative and qualitative forecasting.	<b>2 Marks</b>	<b>L2</b>	<b>CO3</b>

#### Part B

**Answer the Questions.**

**Total Marks 40M**

<b>6.</b>	Consider a manufacturing industry of your choice. For the selected case, explain the various stages involved in its supply chain with the help of a suitable schematic diagram.	<b>10 Marks</b>	<b>L2</b>	<b>CO1</b>
<b>Or</b>				
<b>7.</b>	Why is it important to adopt the Push-Pull view in supply chain	<b>10 Marks</b>	<b>L2</b>	<b>CO</b>

	architecture? Explain your answer with the help of an appropriate diagram.			1
--	--	--	--	---

8.	Successful supply chain management involves making decisions at multiple levels. Briefly elaborate on the different decision phases in SCM.	10 Marks	L2	CO 1
----	---	----------	----	------

**Or**

9.	Various factors influencing supply chain performance are termed as 'Drivers of Supply Chain Performance. Explain these drivers in detail and discuss how their alignment ensures efficiency or responsiveness.	10 Marks	L2	CO 1
----	--	----------	----	------

10.	Apply your understanding of distribution network designs to illustrate and explain the working of the following with suitable sketches:  (i) Manufacturer storage with direct shipping (ii) Distributor storage with carrier delivery	10 Marks	L3	CO 2
-----	--	----------	----	------

**Or**

11.	Assume you are responsible for designing a supply chain network for a new firm. Apply your knowledge to identify and explain the factors you would consider in this design process.	10 Marks	L3	CO 2
-----	---	----------	----	------

12.	Apply your knowledge of forecasting to explain different techniques and illustrate how they can be used in real-world business planning.	10 Marks	L3	CO 3
-----	--	----------	----	------

**Or**

13.	The sales details of the car model 'Z20' manufactured by a particular car maker for the past 5 months are given below:  <table border="1" data-bbox="266 1551 1117 1731"> <thead> <tr> <th>Jan 2025</th><th>Feb 2025</th><th>Mar 2025</th><th>Apr 2025</th><th>May 2025</th></tr> </thead> <tbody> <tr> <td>10,240</td><td>9,860</td><td>10,125</td><td>11,342</td><td>10,896</td></tr> </tbody> </table> Based on the above data, estimate the demand for June 2025 using both the Moving Average method and the Exponential Smoothing method (assume smoothing constant $\alpha = 0.3$ ).  Also, calculate the forecast error for both methods, given that the company realized the actual sales as 10,720 units in June 2025.	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	10,240	9,860	10,125	11,342	10,896	10 Marks	L3	CO 3
Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025										
10,240	9,860	10,125	11,342	10,896										