

Presidency University, Bengaluru
School of Law

Term Examination

I Semester 2015-2016

Organisational Behaviour

BBL A 107

(Closed Book)

Max Marks: 80 marks

Max Time 3 hours

Weightage : 40%

04 January 2016

Instructions to Candidates:

Write legibly, briefly and summarize/highlight the main points

Part A

2 X 10=20

Answer all questions

- 1.State the Situational Leadership Theory (SLT)?
- 2.What is action research?
- 3.What creates dependence?
- 4.What is Halo effect? Give example
- 5.What is cohesiveness?
- 6.What is Machiavellianism?
- 7.What are the disciplines that contribute to OB?
- 8.What is emotional dissonance?
- 9.Define ability? Give example.
- 10.How employees learn culture?

Part B

5 X 8 =40

Answer all questions

1. How does OB affect employee productivity? Give examples.
2. Explain the five bases of power? Give their similarities and differences?
- 3.Explain the elements that define an organization's structure?
- 4.Explain any two OD Interventions or techniques for implementing change in an organization?
- 5.What is stress? Explain the possible sources and consequences of stress?
- 6.Define personality? Explain the factors which determine an individual's personality?
- 7.What are the sources of emotions and moods? Give examples.

8. Explain how the Big five traits predict behaviour at work?

Part C

10 X 2 = 20

Answer any two of the following.

1. Most effective leaders show great concern for both task and people" – Critically evaluate with any of the leadership theories.
2. Explain, using suitable examples, the attribution theory and its determinants? What are its implications for explaining OB?
3. Demonstrate with suitable examples how the different types of variable-pay programs can increase employee motivation?

Part A

2 X 10 = 20

Part B

5 X 4 = 20

Answer all questions

1. How does OB affect employee productivity? Give examples
2. Explain the five types of deviant behaviour: their situations and differences
3. Explain the elements that define organizational structure
4. Explain any two OB interventions for leadership improvement: change in behaviour
5. What is stress? Explain the causes, sources and consequences of stress
6. Define personality? Explain the factors which determine an individual's personality
7. What are the sources of opinion and trends? Give examples

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Test 2

Course: **BBL A 107**

Organizational Behaviour

(Closed Book)

Max Marks: 50

Max Time 50 Min : Weightage: 25 %

28 DEC 2015

Instructions to Candidates:

Write legibly, briefly and summarize/highlight the main points

Part A

Marks 5 x 2= 10

Write Short notes on the following

1. Social Loafing
2. Channel richness
3. Mentor
4. Coercive Power
5. Political Behaviour

Part B

Marks 4 x 5= 20

1. Enumerate the common barriers to effective communication?
2. What is the difference between trait and behavioral theories? Are the theories valid?
3. What is a conflict? Explain how does conflict arise?
4. Explain, using examples, the four main approaches to managing organizational change?

Part C

Marks 2x10=20

1. What are the main forms of electronic communication? What are their unique benefits and challenges?
2. Explain impression management? Give some examples of Impression Management techniques?

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I Semester 2015-2016 Test 1

Course: **BBL A 107 Organisational Behaviour**
(Closed Book)

Max Marks: 45

Max Time 50 Min

Weightage: 15 %

02 November 2015

Instructions to Candidates:

Write legibly, briefly and summarize/highlight the main points

Part A

Marks 5 x 1= 5

Write shorts notes on the following

1. Positive reinforcement
2. Personality
3. Stereotype
4. Designing a Motivating job
5. Instrumental Values

Part B

Marks 6 x 5= 30

1. How does OB affect employee productivity? Give examples.
2. Why is it important to complement the intuition with systematic study? Illustrate.
3. What are the key biographical characteristics and how they are relevant to OB?
4. Compare and contrast the major job attitudes
5. Explain the factors influencing motivation at work?
6. Describe how the job characteristic model motivates the employees?

Part C

Marks 1x10=15

1. How would you measure the attitude of an employee? Describe the steps involved in it using examples?