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**PRESIDENCY UNIVERSITY
BENGALURU**

**SCHOOL OF LAW
MID TERM EXAMINATION - OCT 2023**

Semester : Semester I - 2023

Course Code : BCL3002

Course Name : Sem I - BCL3002 - Management and Behavioural Practices

Program : BCL

Date : 30-OCT-2023

Time : 11:30AM - 1:00PM

Max Marks : 50

Weightage : 25%

Instructions:

- (i) Read all questions carefully and answer accordingly.
 - (ii) Question paper consists of 3 parts.
 - (iii) Scientific and non-programmable calculator are permitted.
 - (iv) Do not write any information on the question paper other than Roll Number.
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ANSWER ALL THE QUESTIONS

(5 X 10 = 50M)

1. "Management is how businesses organize and direct workflow, operations, and employees to meet company goals. It helps to established life and essential to managing all types of management." Briefly discuss about management. Explain the nature of management.
(CO1) [Comprehension]
2. Describe about the Managerial skills? Explain briefly three kind of skills – Conceptual, Human and technical skills required by the managers at work place?
(CO1) [Comprehension]
3. "Management is the process of planning, organising, staffing, directing, and controlling the available resources effectively and efficiently for achieving the goals of the organisation." Briefly discuss about the functions of management?
(CO1) [Comprehension]
4. Planning is the first primary function of management that precedes all other functions. The planning function involves the decision of what to do and how it is to be done? Related to above statement explain about the steps involve in the process of planning?
(CO2) [Comprehension]
5. "Decision making is the process of making choices by identifying a decision, gathering information, and assessing alternative resolutions." Briefly explain the steps involved in decision making process?
(CO2) [Comprehension]