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**PRESIDENCY UNIVERSITY
BENGALURU**

SET B

**SCHOOL OF LAW
END TERM EXAMINATION - JAN 2024**

Semester : Semester I - 2023

Course Code : BCL3002

Course Name : Management and Behavioural Practices

Program : B.Com

Date : 10-JAN-2024

Time : 1:00 PM - 4:00 PM

Max Marks : 100

Weightage : 50%

Instructions:

- (i) Read all questions carefully and answer accordingly.
 - (ii) Question paper consists of 1 parts.
 - (iii) Scientific and non-programmable calculator are permitted.
 - (iv) Do not write any information on the question paper other than Roll Number.
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ANSWER ALL THE QUESTIONS

10 X 10M = 100M

1. "Henry Fayol's principle of management is an approach to management and increasing productivity by emphasizing organizational structure and human behaviour" Explain the Henry Fayol's principle of management.

(CO1) [Comprehension]
2. Decision making is the process of making choices by identifying a decision, gathering information, and assessing alternative resolutions. Briefly explain the steps involved in decision making process.

(CO2) [Comprehension]
3. Planning is the process of thinking regarding the activities required to achieve a desired goal. Planning is based on foresight, the fundamental capacity for mental time travel. Related to above statement explain about the steps involve in the process of planning.

(CO2) [Comprehension]
4. Organizing is the second key management function, after planning, which coordinates human efforts, arranges resources and incorporates the two in such a way which helps in the achievement of objectives." Define the concept of organizing. Explain the nature of organizing.

(CO3) [Comprehension]
5. "Organizational design is the process of shaping an organization's structure. It is the responsibilities and requirements of each job and department and how it assists the company in achieving its goals." Briefly discuss about the organizational structure. Explain the difference between centralized and decentralized organization structure?

(CO3) [Comprehension]

6. "Employee motivation is the level of commitment, energy and innovation that a company's staff hold during the working day. a motivated employee is enthusiastic, driven and takes pride in their work." Related to above statement define motivation and explain the Maslow's Hierarchical Theory of motivation.

(CO4) [Application]

7. "Communication in the workplace is important because it boosts employee morale, engagement, productivity, and satisfaction. Communication is also key for better team collaboration and cooperation." Related to above statement explain about effective communication skills required at workplace. Also mentioned the barriers which comes under effective communication.

(CO4) [Application]

8. "Controlling is a primary goal-oriented function of management in an organization. It is a process of comparing the actual performance with the set standards of the company to ensure that activities are performed according to the plans and if not then taking corrective action." Explain about the controlling and steps involved in controlling.

(CO4) [Application]

9. "Challenges and opportunities for organizational behaviour are massive and rapidly changing for improving productivity and meeting business goals. Although the problems with organizations and the solutions over the ages have not changed, the emphasis and surrounding environmental context certainly have changed." Based on above statement mentioned about the challenges and opportunities in organization behaviour.

(CO5) [Application]

10. "Organizational behaviour theory is the study of human behaviour within an organizational environment. This means that organizational behaviour asks questions about why humans behave the way they do in working environments". Explain the contribution of branches of psychology and social psychology in the field of organization behaviour.

(CO5) [Application]