PRESIDENCY UNIVERSITY
BENGALURU

SCHOOL OF MANAGEMENT
MID TERM EXAMINATION - OCT 2023

Semester : Semester V - 2021
Course Code : BBA3012
Course Name : Sem V - BBA3012 - Compensation Management
Program : BBA

Date : 31-OCT-2023
Time : 2:00PM - 3:30PM
Max Marks : 50
Weightage : 25%

Instructions:
(i) Read all questions carefully and answer accordingly.
(ii) Question paper consists of 3 parts.
(iii) Scientific and non-programmable calculator are permitted.
(iv) Do not write any information on the question paper other than Roll Number.

PART A

ANSWER ALL THE QUESTIONS   **(5 X 2 = 10M)**

1. Define compensation.

(CO1) [Knowledge]

2. Identify the proponent of the subsistence wage theory.

(CO1) [Knowledge]

3. Describe the concept of "pay for performance."

(CO2) [Knowledge]

4. Outline the purpose of the surveys to design a merit pay to align with the competitive strategy.

(CO2) [Knowledge]

5. Identify the proponents of AMO theory.

(CO2) [Knowledge]

PART B

ANSWER ALL THE QUESTIONS   **(2 X 10 = 20M)**

6. Illustrate the objectives of compensation.

(CO1) [Application]

7. Demonstrate the steps involved in aligning Compensation Strategy with HR Strategy.

(CO2) [Application]

PART C

ANSWER THE FOLLOWING QUESTION   **(1 X 20 = 20M)**

8. Illustrate various forms of pay with suitable examples.

(CO1) [Application]