



**PRESIDENCY UNIVERSITY,
BENGALURU**

SCHOOL OF LAW

MID TERM EXAMINATION

Odd Semester: 2018-19

Course Code: BBL 202

Course Name: International Trade

Branch & Sem: BBA.,LL.B.(Hons.) & III Sem

Date: 30 October 2018

Time: 2 Hours

Max Marks: 60

Weightage: 30%

Instructions:

- (i) ***Calculator is allowed***

Part A

Answer **all** the Questions. **Each** question carries **two** marks.

(10x2=20)

1. What is HDI? How it is related to International Trade?
2. What is the balance of payment for a country? Explain with a suitable example.
3. What is the difference between letters of Credit and lines of credit?
4. What is Mercantilism?
5. What is meant by post- shipment finance?
6. Discuss the rationale for an exporter to avail pre-shipment finance.
7. How does a bank help an organization in export-import transaction?
8. How does movement of a product in international business can change from introductory to maturity stage?
9. Is unrestricted free trade always beneficial for a nation? Give a suitable logic for your answer.
10. What is SEZ? What are the advantage and disadvantage of SEZ in India?

Part B

Answer **all** the Questions. **Each** question carries **five** marks.

(4x5=20)

11. How does the theory of Absolute Advantage work?
12. What are the main functions of Indian Trade Promotion Organization?
13. What is Porter's diamond of competitive advantage for a nation?
14. How the implication of trade theory does helps manager to take decision?

Part C

Answer **all** the Questions. **Each** Question carries **ten** marks.

(2x10=20)

15. How will you execute an export order? Discuss the procedure starting from the receipt of Purchase Order/ Letter of Credit up to realization of payment in your bank.
16. What are the role and Responsibilities of EXIM bank in India?