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**Presidency University**

**Bengaluru**

**SCHOOL OF management**

**Make-Up Examinations, July 2023**

**Winter Semester**: II

**Course Code**:MBA1004

**Course Name**: Essentials of Leadership

**Program & Sem**: Program & Sem: SOE (II sem) & SOD (IV sem)

**Date**: 05/July/2023

**Time**: 09:30 AM – 12:30 PM

**Max Marks**: 100

**Weightage**: 50%

**Instructions:**

1. *Read the all questions carefully and answer accordingly.*
2. *Do not write any matter on the question paper other than roll number.*

**Part A [Memory Recall Questions]**

**Answer all the Questions. Each question carries three marks. (10Qx 3M= 30M)**

1. Describe the importance of Leadership. (C.O.No.1) [Knowledge]

2. Describe formal leadership in organizations. (C.O.No.1) [Knowledge]

3. Outline the qualities of Autocratic leadership. (C.O.No.2) [Knowledge]

4. Describe the necessity of motivation by a Leader. (C.O.No.2) [Knowledge]

5. List the five types of leaders in Leadership grid. (C.O.No.2) [Knowledge]

6. “Financial security, Health and Wellness,” match this with Maslow’s hierarchy of needs. . (C.O.No.2) [Knowledge]

7. Each team member plays to their unique strengths yet remains connected to common goal or objective. Recall the meaning of complementary skills. . (C.O.No.4) [Knowledge]

8. “Knowing your people” is an important prerequisite for any leader. Describe. (C.O.No.3) [Knowledge]

9.Each team member plays to their unique strengths yet remains connected to common goal or objective. Recall the meaning of complementary skills. (C.O.No.4) [Knowledge]

10. “A leadership style that seeks input from every member of the organization” Identify the leadership style and list two advantages of that style. (C.O.No.3) [Knowledge]

**Part B [Thought Provoking Questions]**

**Answer all the Questions. Each question carries five marks. (5Qx8M=40M)**

11.Explain the roles of a leader. (C.O.No.1) [Comprehension]

12.Discuss the benefits of group or team. (C.O.No.4) [Comprehension]

13.Discuss the Big Five Model of Personality. (C.O.No.3) [Comprehension]

14. Motivation is a pathway to change our way of thinking, feeling and behaving. Explain the

significance of motivation in organizations. (C.O.No.3) [Comprehension]

15. Effective leaders take a personal interest in the long-term development of their employees, and they use tact and other social skills to encourage employees to achieve their best. Discuss. (C.O.No.2) [Comprehension]

**Part C [Problem Solving Questions]**

**Answer all the Questions. Each question carries fifteen marks. (2Qx15M=30M)**

16. Kapil Raina is proud of being a straightforward person- he calls spade a spade and does not bother about the repercussions.  He has studied an IIT and IIM and believes that hard work, tenacity, and drive will take him ahead in this career, as has been the case so far in his life.  He is right when he changes three organizations in five years, and each one of them brings him better assignments, more perks, and bigger money.  However, this growth pattern comes to an abrupt halt when he is asked to lead a new product development team.  As has been his style, he starts directing team members, overrules their suggestions and even shouts at them in team meetings.  Team members start toeing his line and doing exactly what he asks them to.  The team comes out with a new product, but it fails miserably in the market.  His job is now on the line.  Illustrate the attitude of Kapil Raina in detail and elaborate on his incorrect decisions as a team leader. Suggest measures.

(C.O.No. 4) [Application]

17. Our personality mostly stays the same over time, but there are also some slow changes that happen as we get older, as well as other changes caused by major life experiences. Understanding your personality may help you to figure out what you enjoy the most. Express your agreement or disagreement with the above statement with relevant examples.

(C.O.No. 3) [Application]