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**PRESIDENCY UNIVERSITY  
BENGALURU**

**Department of Research & Development**

**Mid – Term Examinations – August 2024**

**Odd Semester** : Ph.D. Course Work

**Date** : 12 / 08 / 2024

**Course Code** : COM849

**Time** : 02:00 pm – 03.30 pm

**Course Name**: Introduction to Real Estate

**Marks** : 50

**Department** : School of Commerce

**Weightage** : 25%

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**Instructions:**

- (i) Read the all questions carefully and answer accordingly.  
(ii) Do not write any matter on the question paper other than roll number.
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**PART A (THOUGHT PROVOKING)**

**Answer all the Questions. Each question carries 5 marks.**

**(4Qx 5M= 20M)**

1. Define Real Estate Investment. (CO:01BL: Knowledge)
2. Explain Risk Assessment. (CO:02 BL: Comprehension)
3. List out the approaches in Real Estate Valuation. (CO:01BL: Knowledge)
4. State the need for Real estate laws. (CO:02BL: Knowledge)

**PART B (PROBLEM SOLVING)**

**Answer all the Questions. Each question carries 10 marks.**

**(3Qx 10M= 30M)**

5. Explain the Regulatory aspects of appraisal. (CO:02 BL: Comprehension)
6. Describe the functioning of Real estate appraisal software. (CO:01 BL: Comprehension)
7. State the significance of Market analysis and forecasting in Valuation. (CO:02BL: Knowledge)